## **JON-LOUIS DALTON**

## Software Engineer

- Stellenbosch, South Africa

#### SUMMARY

Software Engineer professional with 5 years of experience in software development and systems engineering, expert in backend infrastructure and real-time tracking technologies. My key achievements include achieving a 32% reduction in fleet fuel usage and securing \$1 million in seed funding for FinTech product development. Seeking a Software Engineer position, where I bring my software development and systems engineering skills to support your mission of leveraging technology to drive efficiency and innovation.

## PROFESSIONAL EXPERIENCE

#### Software Engineer

2023 - Present

#### **Destiny Produce**

Led the development of a vehicle fleet telematics system, resulting in a 32% reduction in fleet fuel usage.

- Enabled real-time vehicle tracking and diagnostics by upgrading backend infrastructure and developing a new suite of APIs, resulting in a 68% improvement in live response times.
- Led a team of software and hardware engineers to develop custom hardware for vehicle tracking, resulting in a 65% improvement in longevity compared to off-the-shelf units.

#### Software and Systems Engineer

Pretoria, South Africa

2022 - 2023

- · Developed a custom backend for an email server to automatically reply to inbound emails, resulting in a 22% increase in sales and a 180% improvement in response rates on customer tickets.
- Developed internal software to identify prospects for sales, resulting in a 20% increase in sales.
- Implemented a product monitoring system using OpenCV to track the output of new production lines and detect defects, leading to a 12% reduction in product defects.

#### Founder

Euvanto

2019 - 2022

- Pretoria, South Africa Occomy Developed FinTech software capable of reducing merchant transaction fees to 0% and
  - achieving a transaction time of 500 milliseconds.
  - Led a successful seed funding campaign, securing \$1 million for product development. Simultaneously orchestrated the development of the initial Node.js backend and Flutter frontend within 4 months.

### **EDUCATION**

Software Engineering	2023 - 2024
University of Stellenbosch (HyperionDev)	Stellenbosch, South Africa
Alternative Investments	2021 - 2021
Harvard Business School	Stellenbosch, South Africa
Bachelor of Commerce Honours, Investment Management	2019 - 2019
University of Pretoria	Pretoria, South Africa
Bachelor of Commerce (Cum Laude), Investment Management	2016 - 2018
University of Pretoria	Pretoria, South Africa



## **KEY ACHIEVEMENTS**

#### Shiperra Fleet Management System

Implemented a complete fleet logistics system, achieving a 32% reduction in fuel consumption and a 43% increase in revenue.

#### **Engineering Team**

Created the entire software and engineering team now at Destiny Produce.

#### **Rapid Transactions**

Developed a transacting system capable of sub second transactions at 0% fees.

#### SKILLS

#### Tools

Python · Flask · Javascript · Node.js ·

Dart · Flutter · Swift · SwiftUI · Kotlin ·

Jetpack Compose · Webflow · Next.js ·

React · Firebase · MongoDB · SQL

#### **Operating Systems**

macOS · Windows · Linux

### STRENGTHS

## 🛧 🛛 Human Centric Leadership

I progressed from being head boy and swimming captain in school to founding an investment club and organizing a food drive at university. I thrive on bringing out the best in people.

★ Love of Learning

I'm an avid reader who loves to explore and is always looking to learn something new.

AI  $\bigstar$ 

> I've been an AI supporter for years and thoroughly enjoy the recent advancements we've seen. Furthermore, I have a strong understanding of the space.

#### LANGUAGES

English	Native	•••••
Afrikaans	Native	••••
Italian	Beginner	••••

Pretoria, South Africa

#### PROJECTS

#### Argus

#### Stellenbosch, SA

2024 - Present

2023

CFA Level 1 Certification

CFA

Dale Carnegie

Dale Carnegie Generation Next Program

- I developed a sales automation program to assist with prospecting and outreach. This aspect of business is often time-consuming and inefficient, and I saw room for improvement.
- Achieved a 34% improvement in replies compared to traditional cold emails.
- Generated over 30 additional clients in 2 months.
- Led to a 45% increase in revenue.

#### Ecotany

Cape Town, SA

Developed the infrastructure for a spinoff of Destiny-Produce, aimed at introducing new cultivars and shipping methods to the South African berry industry.

- Achieved a 90% increase in visitors after implementing the website and customer support systems.
- · Secured 3 new clients in the Middle Eastern market after launching marketing channels.

#### TRAINING/COURSES

## Complete Web & Mobile Designer: UI/UX, Figma

A course outlining the core principles and practices of UI/UX design.

## ✔ Android Jetpack Compose

An end-to-end course on developing Android applications with Jetpack Compose.

#### ✓ iOS & Swift - The Complete iOS App Development Guide

Modern iOS development using the SwiftUI framework.

### ✔ Machine Learning A-Z

A complete introduction to machine learning and machine learning techniques.

#### AWARDS

- 1st Place Allen Gray Achievement Awards (2019)
  Boston Consulting Group Best Investment Student
- Top Student Stellenbosch University (HyperionDev) Computer Engineering Bootcamp

### VOLUNTEERING

#### Zimbi Food Drive

#### Zimbi

In 2019, I launched the Zimbi food drive to support local children's homes. Partnering with local butcheries, we improved the children's diets and made a meaningful impact on the community, while refining my leadership skills.

## V The Complete 2022 Web Development Bootcamp

An end-to-end full-stack development bootcamp with an emphasis on React frontends and Node.js backends.

#### ✓ Python & Django Fullstack Web Development Bootcamp

An in-depth review of Django and its use in modern web applications.

## ✔ Artificial Intelligence A-Z

A complete introduction to artificial intelligence, including the underpinnings of most Al-driven systems (TensorFlow, Keras).

## V Deep Learning A-Z

Review of modern deep learning frameworks and their implementation.

# 2nd Place Allen Gray Achievement Awards (2018)

2019 - Present

LexisNexis Best Finance
Student

## NOTABLE CERTIFICATION